



May 31, 2013

Mr. Manuel Vieira
Business Administrator
Union Township School District
2369 Morris Avenue
Union, New Jersey 07083

Dear Mr. Vieira

This letter is sent as our proposed budget between Union Township Public Schools and ARAMARK Education for food service in the 2013-2014 school year.

We are proposing a guaranteed surplus of \$50,000. In order to meet this budget, we made the following assumptions:

- Price increase of \$0.10 for paid breakfasts and lunches at all grade levels. This increase is in line with the guidance issued by the Department of Education.

	Current Lunch Meal Prices	Proposed Lunch Meal Prices	Current Breakfast Meal Prices	Proposed Breakfast Meal Prices
Elementary	\$1.85	\$1.95	\$1.40	\$1.50
Middle	\$2.10	\$2.20	\$1.55	\$1.65
High	\$2.10	\$2.20	\$1.55	\$1.65
Average	\$2.02	\$2.08	\$1.50	\$1.58

- The Department of Education guidance is due to the changes under the section 205 of the "Healthy, Hunger-Free Kids Act of 2010". This regulation requires the program to provide the same level of support for lunches served to students who are not eligible for free or reduced price meals as they do for meals served to students eligible for free lunches. SFA in the continental US currently charging less than \$2.59 for a paid lunch are required to gradually increase prices or provide additional non-Federal support for its lunches.
- No change in state reimbursements.
- Federal reimbursement has an additional \$0.06 for Performance based lunch reimbursement.

ARAMARK's total fees are described below. We are requesting a 2% increase to our fees which is the current index rate.

- Administrative Fee - \$ 0.1369 cents per meal(current) to \$ 0.1395 cents per meal (proposed)
- Management Fee - \$0.0525 cents per meal (current) to \$0.0535 cents per meal (proposed)
- Equivalent Meal Factor - \$ 1.00
- Service Days - 175
- Current Enrollment - 7,507
- Unlimited guaranteed return - \$50,000

Thank you for allowing ARAMARK to provide the food service for the Union Township School District. I look forward to our continuing partnership.

Sincerely,


Deb Smith, District Manager

Sarah Bridges, R.D., Foodservice Director

