



GOMO Educational Services, LLC
 2465 South Broad Street
 Suite C2, Unit 4205
 Trenton, NJ 08610

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 Website: www.gomoedservices.com

Memorandum of Agreement
2023-2024 School Year

This memorandum of agreement for the 2023-2024 school year for educational services between GOMO Educational Services and the Township of Union Public School District.

I. Introduction:

The challenges faced by teachers and educational administrators in today’s educational landscape and the need to support their professional growth and enhance their effectiveness in the classroom and administrative roles. When specific needs arise that are not applicable to large groups, one-on-one or group coaching are potential solutions to help empower with skills, knowledge and strategies for continuous improvement to navigate the evolving educational landscape successfully.

II. Intellectual Property

All intellectual property and related material, including any trade secrets, moral right, goodwill, relevant registrations or applications for registration, and rights in any patent, copyright, trademark, trade dress, industrial design and trade name (the “Intellectual Property”) that is developed or produced under this Agreement, will be the sole property of GOMO Educational Services. The use of the Intellectual Property by GOMO Educational Services will not be restricted in any manner.

The Township of Union Public School District may not use the Intellectual Property for any purpose other than that contracted for this Agreement except with the written consent of GOMO Educational Services. The Township of Union Public School District will be responsible for any and all damages resulting from the unauthorized use of the Intellectual Property.

III. Scope/Plan

| Description | Quantity | Time |
|---|--|----------------------|
| Planning and preparation | | |
| Planning meeting with key personnel to ensure coaching aligns to the personnel’s needs and district’s goals and getting to know the strengths, areas of growth and potential contributions | 1 session 1 hour maximum (Virtual) | January – May 2024 |
| Personnel | | |
| Services included but not limited for teachers: <ul style="list-style-type: none"> a. Personalized coaching session to address specific areas of need and goals b. Feedback to enhance teaching and goals c. Developing effective classroom management strategies d. Curriculum/lesson planning assistance and implementation Services included but not limited for administrators: <ul style="list-style-type: none"> a. Leadership skills development b. Support for decision making and strategic planning c. Guidance with team building and fostering positive school or division culture | 10 (1 hour) Sessions (onsite or virtual) AS NEEDED | February – June 2024 |



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| | | |
|--|--|--|
| d. Effective communication and conflict resolution | | |
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IV. Pricing

The pricing for these comprehensive services are \$20,000. District discounted rate (\$1,500 per hour) is **\$15,000**.

Josue B. Falaise

Josue Falaise, Ed. D., PMP, CEO
GOMO Educational Services, LLC

Yolanda Koon, School Business Admin./Board Secy.
Township of Union Public School District

INVOICE

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Gerry Benaquista

Bill to

Gerry Benaquista
Township of Union Public Schools
2369 Morris Avenue
Union, NJ 07083 USA

Ship to

Gerry Benaquista
Township of Union Public Schools
2369 Morris Avenue
Union, NJ 07083 USA

Invoice details

Invoice no.: 184
Terms: Net 15
Invoice date: 01/29/2024
Due date: 06/28/2024

| # | Date | Product or service | SKU | Qty | Rate | Amount |
|----|------|---|-----|-----|------------|-------------|
| 1. | | Leadership Coaching As leaders experience challenges with finding strategies as next steps for their organizations, they seek out the assistance of more seasoned leaders with demonstrated expertise in the areas that they desire to grow in. Our consultant(s) will discuss these immediate perceived challenges with the mentee to decrease threats to their professional progress. We will work alongside the mentee with thought provoking strategies that will stretch their critical thinking and problem-solving skills ability beyond their mental ceiling. Finally, we will guide the mentee with specific and tangible next steps to begin moving in the right direction of achieving their professional mission, vision and goal(s). | | 10 | \$1,500.00 | \$15,000.00 |

Total **\$15,000.00**

Note to customer

Thanks for allowing us to join alongside you on the professional journey! If you have any questions or concerns, please do not hesitate to reach out us or directly to our CEO, Dr. Josue Falaise.

GOMO Educational Services Team