



Intelligence enabling the right drug at the right price

PRESENTED TO

Township of Union BOE

3/10/2025

| remedyanalytics.com

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PharmaLogic® PBM Discount Analysis

Township of Union BOE

Major Price Component	CURRENT CONTRACT FINANCIALS	ACTUAL PERFORMANCE	PHARMALOGIC® RESULTS
Retail Brand Discount	20.00%	● 19.55%	19.25%
Retail Brand Dispensing Fee	\$0.45	● \$0.44	\$0.35
Retail Generic Discount	86.00%	● 77.74%	87.30%
Retail Generic Dispensing Fee	\$0.45	● \$0.49	\$0.35
Mail Brand Discount	21.50%	● 21.05%	20.25%
Mail Generic Discount	89.00%	● 77.07%	91.80%
Specialty Discount	21.00%	● 18.48%	22.50%

- **Current Contract Financials** – Using contract discounts from the PBM contract effective July 1st, 2024
- **Actual Performance** – Calculated using claims data from July 2024 to December 2024

● Under performing ● Acceptable

PharmaLogic® Savings

Township of Union BOE

Current Pharmacy Spend

Based on claims data provided

\$ 6.1 M

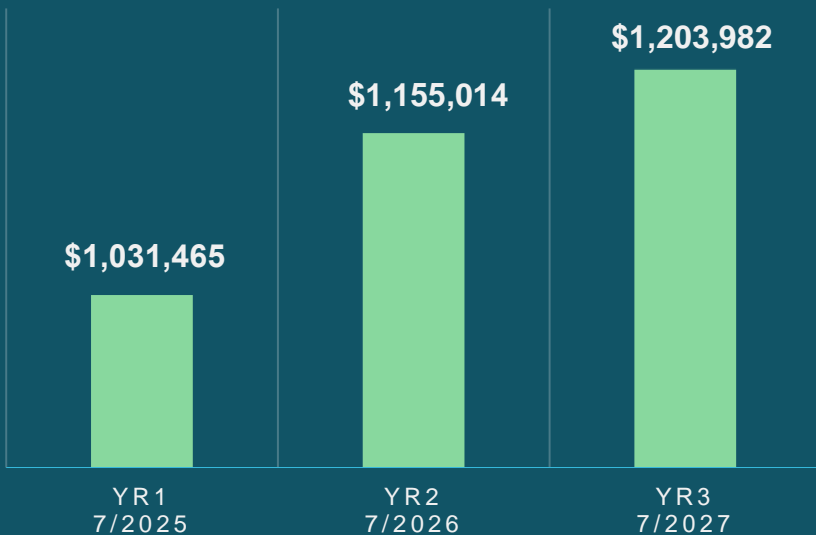
Year by Year Savings



Total Gross Savings

\$3,390,462

18.53%



PharmaLogic® Savings Detail

Major Price Component	1-Year Savings	3 -Years Savings
Retail Brand	\$19,873	\$169,719
Retail Generic	\$190,062	\$610,200
Mail Brand	\$53,893	\$189,319
Mail Generic	\$101,975	\$325,732
Specialty	\$610,448	\$1,929,850
Total Savings	\$1,031,465	\$3,390,462
Savings as a percent of Spend	19.20%	18.53%

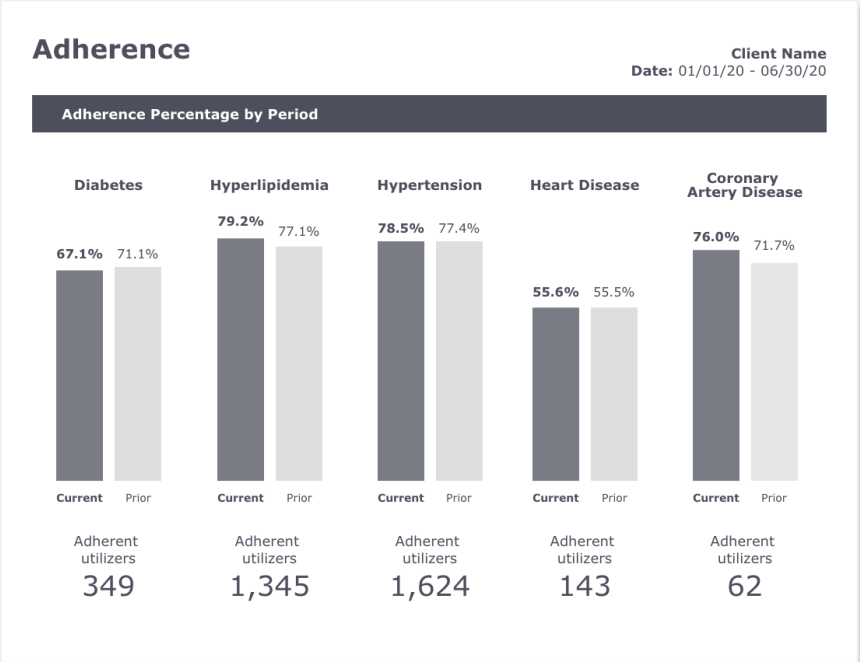
Considerations:

- Baseline rebates - Used 2024 rebate minimum guarantees from the contract effective July 2024.
- Used 2 Tier plan rebates and a formulary with exclusions for savings estimate
- Savings are estimated based on projected spend net of rebates

Typical PBM Report

Adherence

Overall MPR score by Top Therapy Classes



remedy PharmaLogic® Actionboard

Adherence



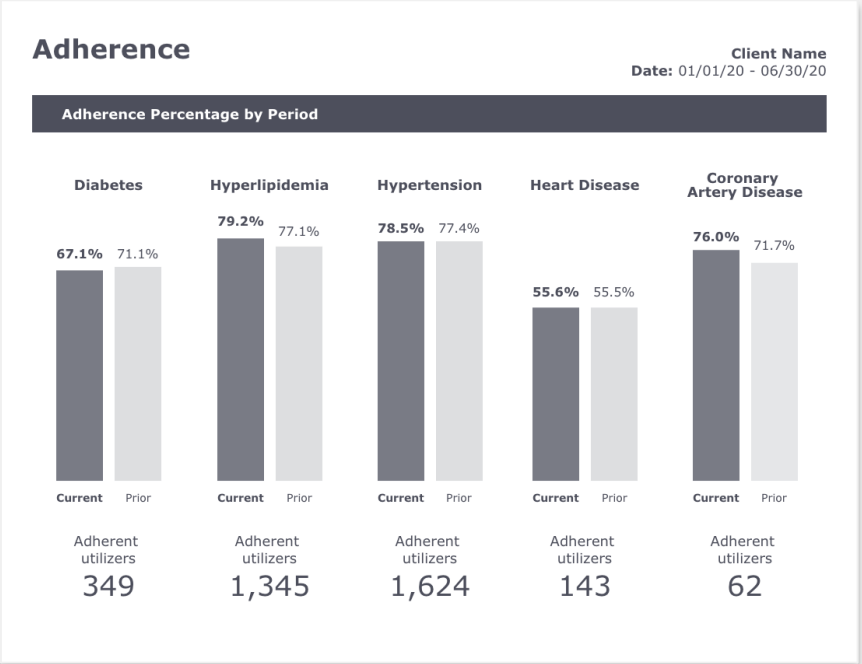
Adherence by comorbidity

Non-Adherence by patient cost share

Typical PBM Report

Adherence

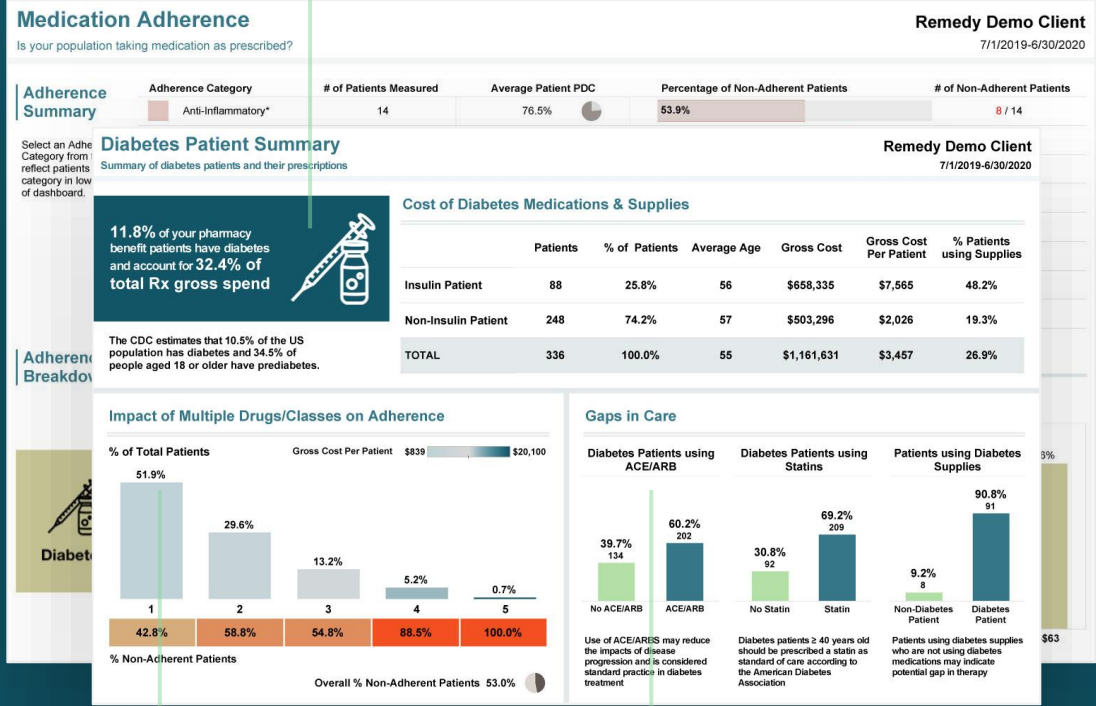
Overall MPR score by Top Therapy Classes



remedy PharmaLogic® Actionboard

Adherence

Diabetes Drug Therapy
Adherence in-depth analysis



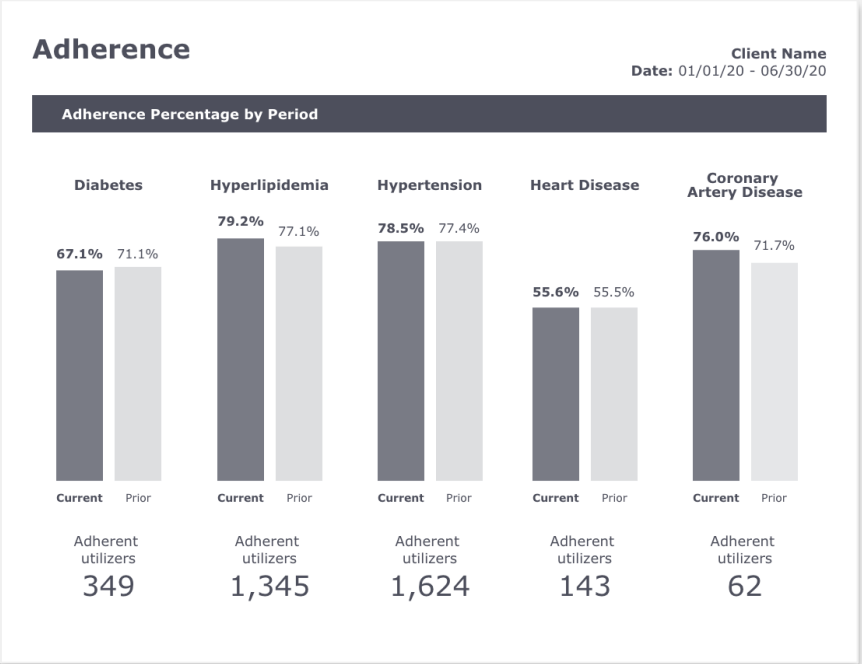
Adherence and
polypharmacy impact

Detection of potential gaps in care for
recommended therapy guidelines

Typical PBM Report

Adherence

Overall MPR score by Top Therapy Classes

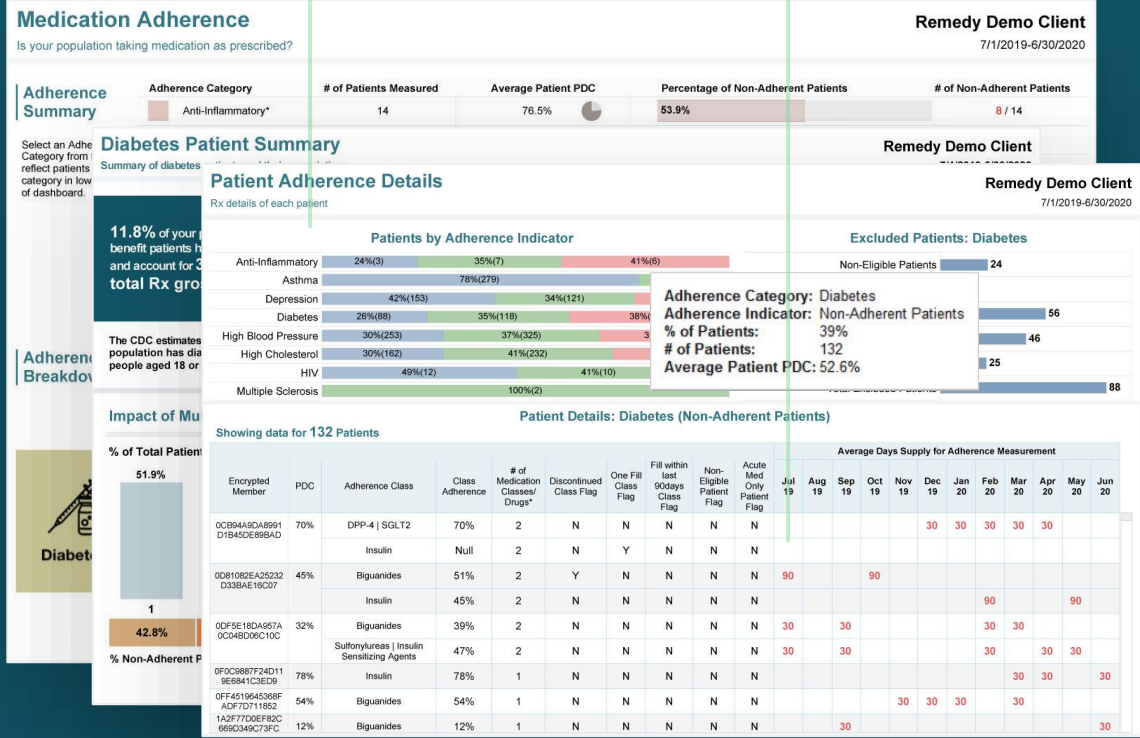


remedy PharmaLogic® Actionboard

Adherence

Patient-level
Adherence drilldown

Granular breakdown
of medication
adherence by month



Agnostic Analytics + Full-Service Support

Savings, Improved Outcome Management, & Protection

Structural Financial Savings

- Algorithmically model the PBM contract
- Dissect and analyze the PBM claims
- Implement the **blueprint** to correction

Actionable Analytics

- Medication-centric data
- Health plan integration
- Benefit-gap analysis
- Clinical analytics
- Adherence analytics
- Plan design
- Formulary

PBM Management

- Negotiation
- Issue resolution management
- Contract implementation oversight
- Change management (if applicable)
- Financial reconciliation
- Auditing
- Vendor management support

Quantitative Market Analysis

- Full-cycle RFP management
- Market checks
- Trend modelling

Unparalleled Client Experience

- | | |
|--|--|
| • High-touch service including professional clinical support | Industry Intelligence |
| • Access to our expert client engagement and actuarial team | • On-going client education |
| • Quarterly/semi-annual briefings | • Critical news updates |
| | • Evolving pharmacy and PBM industry insight |

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